

Director of Healthcare Revenue Cycle New Client Implementation

Signature Performance
Job Location: Remote
Full Time/Days

JOB SUMMARY:

The Director of Healthcare Revenue Cycle New Client Implementation is a strategic leadership role responsible for the end-to-end onboarding of new healthcare system clients onto our managed services service delivery model. This position oversees the transition of core RCM functions--including Coding, Billing, Accounts Receivable, and Denial Management--from client-hosted environments to our hybrid US-based and global delivery model. The Director acts as the primary architect of the transition, workflow integration, managing the complex "human element" of staff re-badging while simultaneously integrating global offshore/nearshore teams to ensure operational stability and immediate financial improvement for the client.

MINIMUM REQUIREMENTS:

- 10+ years of Revenue Cycle experience, with at least 5 years in a BPO (Business Process Outsourcing) or professional services implementation leadership role.
- Managed Services Mastery: Proven track record of implementing high-volume RCM services (not just technology) for small to large hospitals or multi-specialty physician groups.
- Proven experience transitioning "on-shore" or "in-house" hospital departments to a third-party service provider model.
- Service Line Knowledge: Expertise in Coding; Billing, AR/Denials.
- Client Management: Experience managing the "political" and human elements of a transition, including staff re-badging or departmental restructuring.
- Global Expertise: Direct experience managing or integrating with global delivery centers (India, Philippines, or similar).
- Technical Skills: High proficiency in major EHR systems and RCM workflow tools; deep understanding of 837/835 transaction sets.

EDUCATION/LICENSES/CERTIFICATIONS:

- Bachelor's degree in Healthcare Administration, Finance, or Business (MHA/MBA preferred).

FOR MORE INFORMATION/TO APPLY:

<https://myjobs.adp.com/signatureperformancecareers/cx/job-listing?keyword=Director%20of%20Healthcare%20Revenue%20Cycle%20New%20Client%20Implementation>