

Director, Revenue Cycle and Enablement

Brook Health

Job Location: Boston, MA/Hybrid

Full Time/Days

JOB SUMMARY:

The Director, Revenue Cycle & Enablement leads Brook's partner-facing revenue performance engine, ensuring partner billing offices are positioned to capture, submit, and optimize reimbursement for Brook-supported services through disciplined operational execution and measurable outcomes.

Success in this role requires the ability to influence outcomes across partner organizations without direct authority, aligning teams around shared revenue goals through trust, clarity, and operational leadership.

Internally, this leader builds and scales a high-performing revenue enablement function, strengthening Brook's operational foundation as the company grows. Operational leadership brings structure to complexity, translates insights into action, and aligns cross-functional teams around predictable revenue outcomes.

This leader serves as a trusted advisor to partner billing teams, maintaining deep expertise in CMS regulations, payer policy changes, and reimbursement trends. Partners rely on this role to proactively interpret changes, guide operational adjustments, and keep reimbursement performance ahead of evolving requirements.

A high-visibility leadership scope creates meaningful growth runway, shaping how Brook scales partner success and revenue performance over time.

MINIMUM REQUIREMENTS:

- Minimum 7 years of progressive revenue cycle or revenue operations leadership.
- Experience leading through growth-stage scaling.
- Direct experience partnering with health system billing offices.
- Track record improving reimbursement yield or reducing denials.
- Experience advising partners on CMS or payer changes.
- Digital health, RPM, CCM experience strongly preferred.

ADDITIONAL INFORMATION:

- This position is not eligible for relocation or visa sponsorship. Candidates must live within a commuting distance from the office. This is a hybrid role, onsite in the office required weekly along with remote work.
- Employee Referral Bonus: Great people know great people. When you refer a candidate who is hired, you'll receive a referral bonus.

FOR MORE INFORMATION/TO APPLY:

<https://recruiting.paylocity.com/Recruiting/Jobs/Details/4122138>